

REINFORCEMENTS

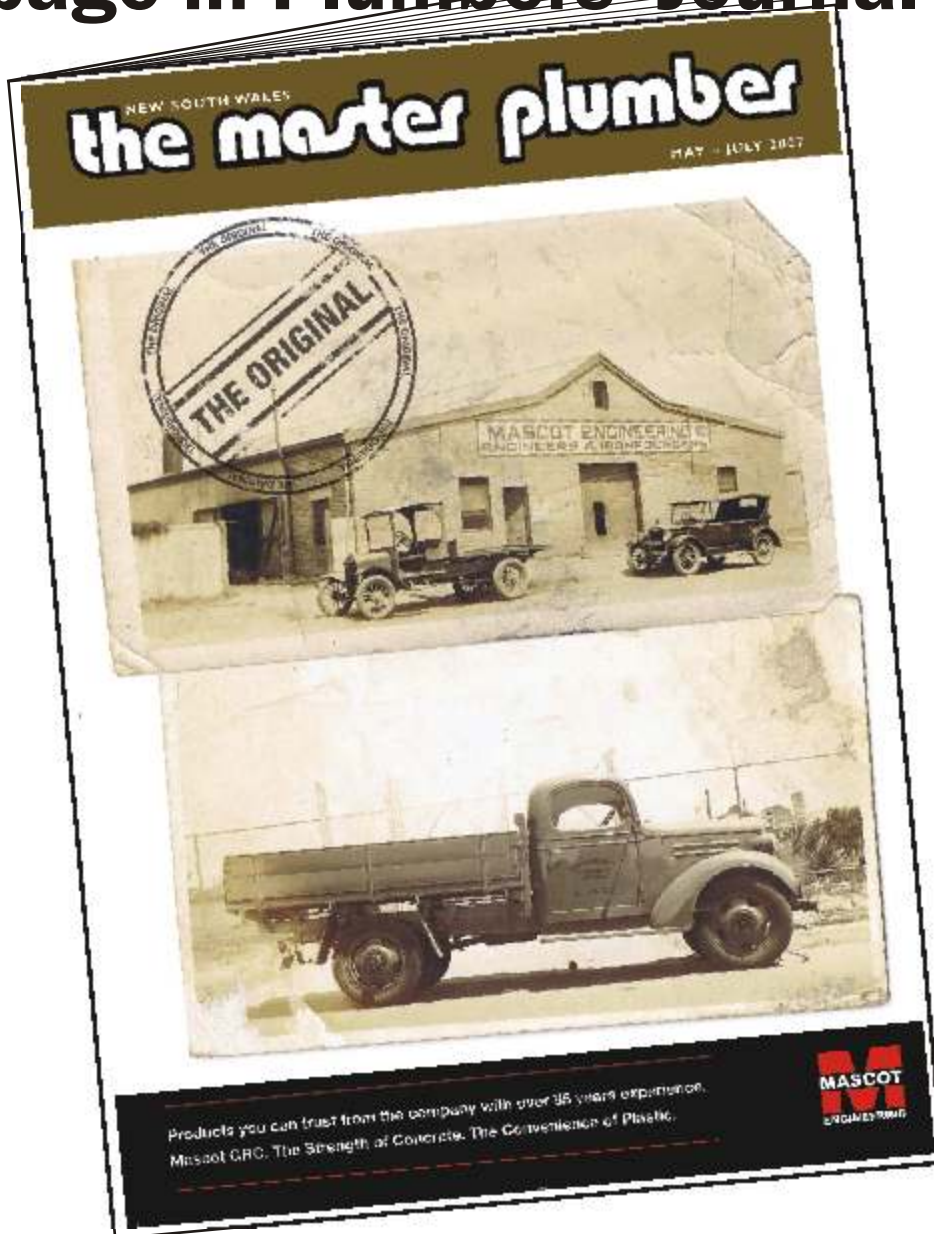


Glass Reinforced Concrete. The Strength of Concrete. The Convenience of Plastic.

Mascot takes front page in Plumbers' Journal

45-51 Clapham Road, Regents Park NSW 2143

Ph: (02) 9644 1044



If you're a reader of *The Master Plumber* you'll notice that the front page of the latest issue is devoted to Mascot Engineering.

The feature story illustrates the history of Mascot Engineering.

We've now been a part of the Sydney scene for 87 years.

It's the second time we've featured on the cover. The first was in 2005 when we

sponsored the Sports Car Challenge.

Race cars are not something we sponsor often, but as we're closely involved with groups such as the Master Plumbers Association, we help them sponsor awards and events.

We've been a part of Sydney's building industry since 1920 and it's nice to make regular contributions and put something back into an area that's been kind to us.

Working hard to serve you better in 2008

2008 is going to be a great year for you, our customers.

That's because 2007 was such a big year for Mascot Engineering in adding new staff and in improving some of our production systems.

New staff have brought new ideas and abilities meaning that the coming year will see the introduction of more new products and we believe, even better service.

2007 was a significant year for product development. The introduction of the GRC DriveDrain trench system filled the previous void in our quality range of drainage channels.

With more trench systems to come this year, we'll be able to offer you the widest selection of grating systems on the market.

Our pedestrian duty GRC Pit Covers have also evolved. They now have lifting key holes for easy access.

Significant changes have also occurred in Landscaping areas. Working with architects and landscape designers, we've designed six new planter boxes for various projects throughout the country.

We're also going to extend our DriveDrain range and launch the much anticipated SpeedDrain.

During 2007, we were involved in no less than 13 trade nights, 15 Reseller BBQ's and 3 Trade Waste Seminars to greatly improve our client contact.

We're also planning to continue our close association with the Master Plumbers Associations, Sydney Water and the AWA. It keeps us up to speed with changes in the industry so we can serve you better.

2008 is set to be an exciting and challenging year. We look forward to sharing it with you.

Nick Taylor, Managing Director.

Tree grate designs - as long lasting as the trees

While product designs come and go, and some are modernised, it's interesting that there's rarely been a call to change our original cast iron tree grates.

Mascot Engineering's range of tree grate surrounds can be seen throughout Sydney's streets as they're extremely popular with Local Government Authorities.

Councils are well aware that because we always manufacture to the relevant Australian Standards there's no risk in having them in their specifications.

Despite the element of history in tree grates that have been part of our repertoire since the early 1920s, we now have a new version.

It's a sleek stainless steel heel-proof grating - ideal for giving an elegant, modern finish where modern aesthetics are required.

Modern style has a future

We rather fancy that while the traditional cast iron grates will remain a part of Sydney's history there'll be room in its future for modern styles as well.

The new style shows that we're keen to bring new ideas to life.

And while we see some as becoming standards of the future we can also create one-off styles to meet specific needs.

For more information on tree grates or any other product in our Landscaping Collection please contact the sales team on (02) 9644 1044.



SAME DAY SERVICE

We can supply most products the same day you place your order. Ring us when you need something from our extensive range and we'll get it to you FAST!

(02) 9644 1044

Finally - easier access with new GRC covers

A GRC cover for our pits is nothing new. We've been making them alongside our GRC pits for the last 25 years.

But now we've introduced key holes that suit standard lifting keys normally found in Gastight Cast Iron Covers.

These Australian Standard Key Holes allow easier access to ensure all maintenance is done simply and without damage to the product.

New moulds have been made to ensure the overall finish of the product has been improved.

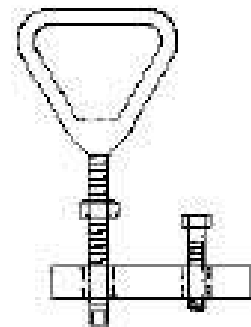
As well as the plain checker-plate finish, we have covers with Communications and Electricity imprinted into the surface.

These covers are all stock items and there is no extra charge for the labelling.

For more information on these covers call the sales team on (02) 9644 1044.



Mascot Lifting Keys are the easiest way to gain access to all Gastight Access Covers (and our new GRC Covers). Available in short and long handle versions, they're a must have for every tool kit.



Heavy concrete not forgotten!

While our focus has been on making products lighter thanks to specialising in Glass Reinforced Concrete we have not forgotten that in some circumstances steel reinforced concrete is the go.

And that's why we have retained our steel reinforced concrete plant and continue to produce products such as heavy concrete pits.

We've been making steel reinforced concrete products since the year dot.

A feature of our plant is its flexibility. We're able to focus on the quality of the products - not just the volume like some manufacturers.

This quality has made our product extremely popular on large civil jobs wanting traditional specifications, with companies that take pride in their work and those with exacting requirements.

Next time you need a heavy concrete product - call the sales team on (02) 9644 1044.



A solution to blocked stormwater pipes

A multi-purpose trash screen installed on a stormwater pipe or pit can save a lot of frustration.

They're a particularly good idea in areas where there's a lot of trees dropping leaves or where there's a considerable amount of litter.

Mascot has a number of standard trash screens for all applications.

We have bolt-on maxim-mesh screens for larger pits (pictured) as well as smaller drop-in screens for smaller pits.

All screens are in stock and can be delivered with your pit order - another reason to choose Mascot Engineering for all your drainage needs.

T-Shirt to be resurrected!

Do you remember our "Show us ya pits" T shirt? Never was an item so popular!

In fact, it's popularity was such that we know of one wearer who while wearing his in a pub in Coogee was offered \$50 for it.

We're pleased to report that this great T shirt will be back in production soon. It will have as before, on the front: "Show us your pits!" On the back: Grate pits! Mascot



Attention resellers! Unique training service for you!

If you and your staff could benefit from a training session on drainage and trade waste products then we have the event for you.

Over the last few months we've been demonstrating to staff and management at trade outlets how they can make the most of being resellers for Mascot products.

By introducing our range of products - showing how they work, how they're installed and how to help and advise customers, we've been able to demonstrate how resellers can capitalise on opportunities when they arise.

For example there are certain products that go together on certain projects.

By being aware of what goes with what, the reseller can help the purchaser and capitalise on the opportunity to make further sales.

The feedback we've received has been extremely positive (no doubt helped by the Krispy Kremes) and interest in booking a session has been running hot.

If you'd like a training session at your office simply call Nick on (02) 9644 1044.



Coming later this year

This year will see the introduction of a new drain design we've named the "Speed Drain".

The drain, similar in style to the recently introduced Mascot drive drain, will have a built-in fall to facilitate easier drainage.

The new GRC Drive Drain has received a ready acceptance on commercial and industrial sites and also on some residential properties where owners want something more attractive than basic plastic drains.

The new drainage system is light and easy to install with simple interlocking ends that are much more effective than just butting them up.

ORDERS FILLED - NO DELAY

Our large stockholding means that most products are in stock at all times, so call us first and get just what you want when you want it!

(02) 9644 1044

MASCOT ENGINEERING GROUP

45-51 Clapham Road, Regents Park NSW 2143 Australia

Phone: (02) 9644 1044 Fax: (02) 9645 2927

Email: sales@mascoteng.com.au

Web: www.mascotengineering.com.au

